



416B Stafford Drive South, Lethbridge AB T1J 2L2, T: 403.327.3755 F: 403.327.3454

June 30, 2025
Our Reference: 28810

Town of Claresholm
111 55 Ave West
Claresholm, Alberta
T0L 0T0

Attention: Jace McLean, Director of Infrastructure

Dear Sir:

Reference: Recommendation for Award – RFQ28810 – 4th Street Watermain Replacements

ISL Engineering and Land Services Ltd. (ISL) is pleased to provide this Recommendation to Award Letter in regard to the Town of Claresholm (Town) 4th Street Watermain Replacements Project.

Five submissions were received on June 26, 2025, for this project and evaluations of each submittal were completed by ISL.

The highest evaluated quote of **\$823,061.14** (GST Included) was submitted by **PME Inc.** The quote is 5.1% higher than the engineers estimate of \$783,079.50 (GST Included), which was based on recent industry pricing. An evaluation summary and bid summary for the submissions has been attached for reference.

RFQ28810 – Submission Summary			
Contractor	Price (Including GST)	% Difference from Estimate	Evaluation Ranking
PME Inc.	\$823,061.14	5.11	92.5
United Utilities Ltd.	\$855,722.69	9.28	80.6
Whissell Contracting Ltd.	\$962,089.28	22.86	80.3
McNally Contractors (2011) Ltd.	\$1,050,651.47	34.17	74.2
BAAC Construction Inc.	\$1,061,678.53	35.58	73.8

The unit prices submitted by PME Inc. appear reasonable and provides fair value for the Town. We recommend that the Town of Claresholm award this Contract to PME Inc. for the quoted amount and complete the award process.



If you have any questions or require further information, please contact us at your convenience.

Sincerely,

A handwritten signature in blue ink that reads "Marc Krushelnicki".

Marc Krushelnicki, C.E.T.
Project Manager
ISL Engineering and Land Services Ltd.

Encl.

SCHEDULE OF QUANTITIES - URBAN TRAIL EXTENSION					
GENERAL REQUIREMENTS					
Item	Description	Unit	Tendered Quantity	Engineer's Estimate	
				Unit Rate	Total
1.0	GENERAL				
1.1	General Requirements	LS	1	\$36,700.00	\$36,700.00
1.2	Safeguard Work Areas	LS	1	\$12,200.00	\$12,200.00
1.3	Traffic Accommodation	LS	1	\$15,000.00	\$15,000.00
1.4	Survey Requirements	LS	1	\$12,000.00	\$12,000.00
1.5	Environmental Requirements	LS	1	\$3,000.00	\$3,000.00
1.5	Quality Control Testing	LS	1	\$6,200.00	\$6,200.00
1.6	Hydrovac Existing Utilities	Hr	32	\$500.00	\$16,000.00
SUB-TOTAL 1.0 - GENERAL REQUIREMENTS				\$101,100.00	
REMOVALS					
Item	Description	Unit	Tendered Quantity	Engineer's Estimate	
				Unit Rate	Total
2.0	Removals				
2.1	Remove and Dispose of Roadway Structure	m2	2120	\$18.00	\$38,160.00
2.2	Remove and Dispose of Concrete	m2	295	\$25.00	\$7,375.00
2.3	Topsoil Stripping and Stockpiling On-site	m2	1170	\$15.00	\$17,550.00
2.4	Remove and Dispose of Sodding	m2	320	\$15.00	\$4,800.00
2.5	Waste Excavation - Off Site (Provisional)	m3	50	\$50.00	\$2,500.00
2.6	Remove and Dispose of Hydrant	ea	1	\$2,500.00	\$2,500.00
2.7	Asphalt Milling - 60mm Depth	m2	30	\$100.00	\$3,000.00
2.8	Remove and Dispose of Catch Basin	ea	2	\$2,000.00	\$4,000.00
2.9	Remove and Dispose of Storm Sewer Pipe - 300mm	m	21	\$100.00	\$2,100.00
2.10	Ditch Re-Grading	LS	1	\$5,000.00	\$5,000.00
SUB-TOTAL 2.0 - REMOVALS				\$86,985.00	
WATER DISTRIBUTION					
Item	Description	Unit	Tendered Quantity	Engineer's Estimate	
				Unit Rate	Total
3.0	Water Distribution				
3.1	Watermain Tie-Ins to Existing	ea	4	\$2,500.00	\$10,000.00
3.2	Watermain - 200mm PVC DR18	m	175	\$450.00	\$78,750.00
3.2	Watermain - 150mm PVC DR18	m	16	\$425.00	\$6,800.00
3.3	Watermain Service Connections	ea	2	\$3,000.00	\$6,000.00
3.3	Gate Valve - 200mm	ea	2	\$4,400.00	\$8,800.00
3.2	Gate Valve - 150mm	ea	2	\$3,000.00	\$6,000.00
3.2	Water Fitting - Reducer 200 X 150	ea	2	\$1,100.00	\$2,200.00
3.3	Water Fitting - Tee 200 X 150	ea	2	\$1,250.00	\$2,500.00
3.3	Water Fitting - Tee 200 X 300	ea	1	\$2,000.00	\$2,000.00
3.2	Supply and Install Hydrant	ea	1	\$8,500.00	\$8,500.00
3.2	Abandon Existing Water Service (Provisional)	ea	3	\$1,500.00	\$4,500.00
3.3	Abandon Existing Valve	ea	1	\$2,000.00	\$2,000.00
3.3	Temporary Water Services	LS	1	\$15,000.00	\$15,000.00
3.2	Watermain Testing and Disinfection	LS	1	\$12,500.00	\$12,500.00
SUB-TOTAL 3.0 - ROADWORKS				\$165,550.00	
STORMWATER					
Item	Description	Unit	Tendered Quantity	Engineer's Estimate	
				Unit Rate	Total
4.0	Stormwater				
4.1	Catchbasin - 900mm Dia.	ea	2	\$6,000.00	\$12,000.00
4.2	Storm Pipe - 300mm Class V Concrete	m	21	\$400.00	\$8,400.00
4.3	Flared Concrete End Treatment	ea	1	\$1,500.00	\$1,500.00
4.4	Roadway Subdrain - 150mm Dia.	m	365	\$85.00	\$31,025.00
SUB-TOTAL 4.0 - WATER DISTRIBUTION				\$52,925.00	
ROAD WORKS					
Item	Description	Unit	Tendered Quantity	Engineer's Estimate	
				Unit Rate	Total
4.0	Road Works				
4.2	Subgrade Preparation - 300mm Depth	m2	2300	\$6.00	\$13,800.00
4.3	Supply and Install Combigrid (Provisional)	m2	2300	\$10.00	\$23,000.00
4.4	Granular Subbase - 200mm Depth	m2	2300	\$18.00	\$41,400.00
4.1	Granular Base - 100mm Depth	m2	2060	\$10.00	\$20,600.00
4.2	Asphalt Concrete Pavement (Type II) - 60mm Depth	m2	2060	\$28.00	\$57,680.00
4.3	Asphalt Concrete Pavement (Type I) - 60mm Depth	m2	2060	\$28.00	\$57,680.00

PME Inc	
Unit Rate	Total
\$74,069.75	\$74,069.75
\$6,820.40	\$6,820.40
\$30,454.90	\$30,454.90
\$28,051.55	\$28,051.55
\$13,374.50	\$13,374.50
\$23,651.35	\$23,651.35
\$330.00	\$10,560.00
	\$186,982.45
Unit Rate	Total
\$9.80	\$20,776.00
\$34.95	\$10,310.25
\$2.65	\$3,100.50
\$14.75	\$4,720.00
\$52.90	\$2,645.00
\$1,775.65	\$1,775.65
\$49.30	\$1,479.00
\$1,113.35	\$2,226.70
\$152.60	\$3,204.60
\$10,805.45	\$10,805.45
	\$61,043.15
Unit Rate	Total
\$2,040.25	\$8,161.00
\$570.80	\$99,890.00
\$500.45	\$8,007.20
\$2,172.40	\$4,344.80
\$3,259.65	\$6,519.30
\$2,438.30	\$4,876.60
\$1,675.55	\$3,351.10
\$1,015.65	\$2,031.30
\$4,115.05	\$4,115.05
\$8,675.30	\$8,675.30
\$467.95	\$1,403.85
\$985.30	\$985.30
\$28,662.10	\$28,662.10
\$5,934.80	\$5,934.80
	\$186,957.70
Unit Rate	Total
\$3,658.30	\$7,316.60
\$288.05	\$6,049.05
\$3,740.20	\$3,740.20
\$75.45	\$27,539.25
	\$44,645.10
Unit Rate	Total
\$4.50	\$10,350.00
\$5.35	\$12,305.00
\$15.95	\$36,685.00
\$11.35	\$23,381.00
\$27.20	\$56,032.00
\$26.40	\$54,384.00

United Utilities Ltd	
Unit Rate	Total
\$144,564.71	\$144,564.71
\$1,176.47	\$1,176.47
\$1,764.71	\$1,764.71
\$5,882.35	\$5,882.35
\$1,176.47	\$1,176.47
\$5,882.35	\$5,882.35
\$311.76	\$9,976.32
	\$170,423.38
Unit Rate	Total
\$8.34	\$17,680.80
\$36.95	\$10,900.25
\$8.07	\$9,441.90
\$9.74	\$3,116.80
\$36.84	\$1,842.00
\$588.24	\$588.24
\$19.68	\$590.40
\$882.35	\$1,764.70
\$88.24	\$1,853.04
\$8,048.47	\$8,048.47
	\$55,826.60
Unit Rate	Total
\$3,705.37	\$14,821.48
\$514.48	\$90,034.00
\$437.23	\$6,995.68
\$5,897.76	\$11,795.52
\$6,053.73	\$12,107.46
\$5,094.32	\$10,188.64
\$577.65	\$1,155.30
\$985.88	\$1,971.76
\$2,058.82	\$2,058.82
\$17,136.49	\$17,136.49
\$588.24	\$1,764.72
\$588.24	\$588.24
\$12,316.61	\$12,316.61
\$13,846.02	\$13,846.02
	\$196,780.74
Unit Rate	Total
\$7,397.46	\$14,794.92
\$613.71	\$12,887.91
\$4,108.79	\$4,108.79
\$107.97	\$39,409.05
	\$71,200.67
Unit Rate	Total
\$4.71	\$10,833.00
\$6.18	\$14,214.00
\$20.23	\$46,529.00
\$10.24	\$21,094.40
\$29.41	\$60,584.60
\$29.41	\$60,584.60

Whissell Contracting Ltd	
Unit Rate	Total
\$32,000.00	\$32,000.00
\$6,570.00	\$6,570.00
\$24,120.00	\$24,120.00
\$12,820.00	\$12,820.00
\$5,285.00	\$5,285.00
\$30,720.00	\$30,720.00
\$1,030.00	\$32,960.00
	\$144,475.00
Unit Rate	Total
\$13.00	\$27,560.00
\$18.00	\$5,310.00
\$5.90	\$6,903.00
\$6.10	\$1,952.00
\$216.00	\$10,800.00
\$943.00	\$943.00
\$119.00	\$3,570.00
\$1,250.00	\$2,500.00
\$98.50	\$2,068.50
\$6,530.00	\$6,530.00
	\$68,136.50
Unit Rate	Total
\$8,185.00	\$32,740.00
\$788.00	\$137,900.00
\$878.00	\$14,048.00
\$4,185.00	\$8,370.00
\$4,820.00	\$9,640.00
\$2,790.00	\$5,580.00
\$1,070.00	\$2,140.00
\$1,565.00	\$3,130.00
\$5,620.00	\$5,620.00
\$10,070.00	\$10,070.00
\$14.50	\$43.50
\$1,570.00	\$1,570.00
\$12,240.00	\$12,240.00
\$6,365.00	\$6,365.00
	\$249,456.50
Unit Rate	Total
\$6,310.00	\$12,620.00
\$412.00	\$8,652.00
\$6,635.00	\$6,635.00
\$66.50	\$24,272.50
	\$52,179.50
Unit Rate	Total
\$8.55	\$19,665.00
\$10.50	\$24,150.00
\$24.00	\$55,200.00
\$13.50	\$27,810.00
\$30.50	\$62,830.00
\$30.00	\$61,800.00

McNally Contractors (2011) Ltd	
Unit Rate	Total
\$219,109.64	\$219,110
\$10,519.30	\$10,519
\$39,675.32	\$39,675
\$17,022.91	\$17,023
\$1,271.77	\$1,272
\$10,790.05	\$10,790
\$676.94	\$21,662
	\$320,051.07
Unit Rate	Total
\$22.47	\$47,636
\$26.92	\$7,941
\$5.56	\$6,505
\$12.59	\$4,029
\$61.18	\$3,059
\$4,010.10	\$4,010
\$92.64	\$2,779
\$2,019.17	\$4,038
\$188.30	\$3,954
\$4,161.33	\$4,161
	\$88,114.07
Unit Rate	Total
\$6,733.68	\$26,935
\$538.35	\$94,211
\$536.63	\$8,586
\$6,512.90	\$13,026
\$8,152.51	\$16,305
\$6,877.95	\$13,756
\$2,248.98	\$4,498
\$2,941.72	\$5,883
\$6,385.49	\$6,385
\$11,468.48	\$11,468
\$14.50	\$14,515
\$4,839.44	\$4,839
\$15,321.22	\$15,321
\$10,450.72	\$10,451
	\$246,180.93
Unit Rate	Total
\$8,290.77	\$16,582
\$451.23	\$9,476
\$13,521.68	\$13,522
\$40.91	\$14,932
	\$54,511.20
Unit Rate	Total
\$5.56	\$12,788
\$6.42	\$14,766
\$16.12	\$37,076
\$10.72	\$22,083
\$25.58	\$52,695
\$25.37	\$52,262

BAAC Construction Inc.	
Unit Rate	Total
\$44,372.67	\$44,373
\$16,957.35	\$16,957
\$28,359.71	\$28,360
\$47,248.24	\$47,248
\$5,058.14	\$5,058
\$19,625.29	\$19,625
\$410.08	\$13,123
	\$174,743.96
Unit Rate	Total
\$45.40	\$96,248.00
\$22.62	\$6,673
\$0.90	\$1,053
\$9.63	\$3,082
\$35.65	\$1,783
\$1,484.30	\$1,484
\$109.26	\$3,278
\$927.69	\$1,855
\$49.48	\$1,039
\$30,694.90	\$30,695
	\$147,189.46
Unit Rate	Total
\$3,417.76	\$13,671
\$814.59	\$142,553
\$335.94	\$5,375
\$2,971.68	\$5,943
\$6,592.59	\$13,185
\$5,671.77	\$11,344
\$2,825.98	\$5,652
\$2,796.69	\$5,593
\$3,259.36	\$3,259
\$12,147.48	\$12,147
\$1,490.67	\$4,472
\$3,382.59	\$3,383
\$50,089.97	\$50,090
\$3,514.98	\$3,515
	\$280,183.14
Unit Rate	Total
\$3,945.52	\$7,891
\$657.36	\$13,805
\$3,258.58	\$3,259
\$53.90	\$19,674
	\$44,627.68
Unit Rate	Total
\$2.56	\$5,888
\$8.17	\$18,791
\$26.51	\$60,973
\$14.96	\$30,818
\$31.01	\$63,881
\$30.56	\$62,954

4.4	Remove and Replace Gravel Lane Structure	m2	15	\$100.00	\$1,500.00
4.4	Remove and Replace Asphalt Lane Structure	m2	65	\$75.00	\$4,875.00
4.1	Rolled Monolithic Sidewalk	m	225	\$275.00	\$61,875.00
4.2	Wheelchair Ramps	ea	1	\$4,500.00	\$4,500.00
4.3	Rolled Curb and Gutter	m	140	\$210.00	\$29,400.00
SUB-TOTAL 4.0 - WATER DISTRIBUTION				\$316,310.00	

LANDSCAPING					
Item	Description	Unit	Tendered Quantity	Engineer's Estimate	
				Unit Rate	Total
5.0	Landscaping				
5.1	Topsoil Placement	m2	1140	\$6.00	\$6,840.00
5.1	Hydroseeding	m2	820	\$4.00	\$3,280.00
5.1	Sodding	m2	320	\$40.00	\$12,800.00
SUB-TOTAL 5.0 - LANDSCAPE REHABILITATION				\$22,920.00	

SUB-TOTAL		\$745,790.00
CONTINGENCY (10%)		\$0.00
GST (5%)		\$37,289.50
TOTAL:		\$783,079.50

\$94.90	\$1,423.50
\$118.80	\$7,722.00
\$218.10	\$49,072.50
\$2,737.35	\$2,737.35
\$181.50	\$25,410.00
	\$279,502.35

Unit Rate	Total
\$8.10	\$9,234.00
\$2.75	\$2,255.00
\$41.40	\$13,248.00
	\$24,737.00

	\$783,867.75
	\$0.00
	\$39,193.39
	\$823,061.14

\$7.03	\$105.45
\$36.45	\$2,369.25
\$258.82	\$58,234.50
\$2,588.00	\$2,588.00
\$194.12	\$27,176.80
	\$304,313.60

Unit Rate	Total
\$3.53	\$4,024.20
\$8.24	\$6,756.80
\$17.65	\$5,648.00
	\$16,429.00

	\$814,973.99
	\$0.00
	\$40,748.70
	\$855,722.69

\$228.00	\$3,420.00
\$237.00	\$15,405.00
\$293.00	\$65,925.00
\$3,555.00	\$3,555.00
\$214.00	\$29,960.00
	\$369,720.00

Unit Rate	Total
\$15.00	\$17,100.00
\$8.40	\$6,888.00
\$26.00	\$8,320.00
	\$32,308.00

	\$916,275.50
	\$0.00
	\$45,813.78
	\$962,089.28

\$38.81	\$582
\$137.95	\$8,967
\$229.72	\$51,687
\$2,440.48	\$2,440
\$116.32	\$16,285
	\$271,631.38

Unit Rate	Total
\$5.26	\$5,996
\$4.13	\$3,387
\$33.59	\$10,749
	\$20,131.80

	\$1,000,620.45
	\$0.00
	\$50,031.02
	\$1,050,651.47

\$97.15	\$1,457
\$128.70	\$8,366
\$321.64	\$72,369
\$3,106.22	\$3,106
\$170.09	\$23,813
	\$352,414.37

Unit Rate	Total
\$2.98	\$3,397
\$2.17	\$1,779
\$21.21	\$6,787
	\$11,963.80

	\$1,011,122.41
	\$0.00
	\$50,556.12
	\$1,061,678.53



Score Reference	Max Score Available	PME Inc		United Utilities Ltd		Whissell Contracting Ltd		McNally Contractors (2011) Ltd		BAAC Construction Inc.	
		Rating (0-10)	Score	Rating (0-10)	Score	Rating (0-10)	Score	Rating (0-10)	Score	Rating (0-10)	Score
Pass/Fail Categories											
Appendix A - Quotation Form	Pass/Fail	N/A	Pass	N/A	Pass	N/A	Pass	N/A	Pass	N/A	Pass
Appendix C - Contractor Forms	Pass/Fail	N/A	Pass	N/A	Pass	N/A	Pass	N/A	Pass	N/A	Pass
Submission of required Consent of Surety	Pass/Fail	N/A	Pass	N/A	Pass	N/A	Pass	N/A	Pass	N/A	Pass
Submission of Certificate of Recognition (COR)	Pass/Fail	N/A	Pass	N/A	Pass	N/A	Pass	N/A	Pass	N/A	Pass
Submission of Insurance Requirements	Pass/Fail	N/A	Pass	N/A	Pass	N/A	Pass	N/A	Pass	N/A	Pass
	Pass/Fail		Pass		Pass		Pass		Pass		Pass
Evaluated Criteria											
Qualifications / Project Approach (25 Points)	25	9.0	22.5	6.0	15.0	7.0	17.5	7.0	17.5	8.0	20.0
Project Experience (25 Points)	25	8.0	20.0	7.0	17.5	8.0	20.0	7.0	17.5	6.0	15.0
Project Pricing (50 Points)	50	N/A	50.0	N/A	48.1	N/A	42.8	N/A	39.2	N/A	38.8
Total Points	100		92.5		80.6		80.3		74.2		73.8
Rank			1		2		3		4		5