



CLARESHOLM EXPANSION

Water Tower colocation request

ABSTRACT

At Wi-fibre we see the communities we serve as partners with a shared goal of mutual success.

Ken Losey

President Wi-fibre Inc.

Table of Contents

**WI-FIBRE EXPANSION AND PARTNERSHIP WITH CLARESHOLM AND THE MD OF WILLOW CREEK -
WATER TOWER COLOCATION SITE.....3**

EXECUTIVE SUMMARY3

WHO IS WI-FIBRE?4

CURRENT PACKAGES AND OFFERINGS.....5

INTERNET PACKAGE NOTES AND FORWARD-LOOKING SERVICE CAPABILITY STATEMENT6

TECHNOLOGY BEING DEPLOYED6

WATER TOWER COLOCATION REQUEST AND TIMELINES7

CONCLUSION8

Wi-fibre expansion and partnership with Claresholm and the MD of Willow Creek-Water Tower Colocation Site.

Executive summary:

Wi-fibre, a family-owned internet service provider, with over 15 years of experience in Vulcan County, is expanding its services to Claresholm and the MD of Willow Creek. Leveraging fibre-fed radio point-to-multipoint distribution, Wi-fibre delivers high-speed internet scalable up to 500 Mbps within a 5 to 6 km radius of its towers and expects speeds of up to 1 Gbps speeds will soon be available once field testing is complete. Through this partnership, Wi-fibre aims to bring its proven local service philosophy, technical expertise, and commitment to community growth to Claresholm, providing essential infrastructure that supports residents, businesses, and future technological advancement for the area.

Future deployment of emerging radio technologies providing 1GB+ and FTTP projects are possible in time due to the density of Claresholm and the area of Claresholm being 8.11 KM²

Who is Wi-fibre?

Wi-fibre is a family-owned ISP (Internet Service Provider) that has been serving over 1,500 rural internet customers throughout Vulcan County for the past 15 years. Wi-fibre has deep roots within Vulcan County and the Town of Vulcan, so we have always felt that we are serving and assisting our neighbours and friends.

Wi-fibre offers fibre fed radio point-to-multipoint distribution and has a philosophy of bringing the fibre connections as close to our customers as possible. This allows us to scale our speeds up to 500 Mbps within a 5 to 6 KM radius of our tower or colocation locations. This fibre fed distribution allows us to properly scale and provide better quality services and speeds as technology evolves in the wireless space. (1 Gbps in testing now.)

Wi-fibre's hope is to bring the same 15 years of experience and local service philosophy and business practices to residents of Claresholm and their businesses, allowing us to have the necessary HUB location to further assist the good people of Willow Creek after our establishment in the Town of Claresholm.

We have the capacity, knowledge, and operational structure to grow and assist in Claresholm and we know we will have a positive impact on the business and residential communities we serve.

At Wi-fibre, we see the communities we serve as partners, with a shared goal of mutual success. We are honoured and excited to partner with the Town of Claresholm and the surrounding area.

Current packages and offerings:

subject to modification based on market forces and technology

Our business and residential packages can be found online at: <https://wi-fibre.ca>

Current Residential packages:

RESIDENTIAL INTERNET PACKAGES

Wi-fibre 50



up to **50 Mbps** max download speed
up to **25 Mbps** max upload speed
Unlimited monthly data

\$79.95/month +GST on 2 yr. term

New Customer Installation fee: \$299.95 +GST
Wi-Fi Router included

Existing Customers may require upgraded
equipment and costs

Wi-fibre 100



up to **100 Mbps** max download speed
up to **50 Mbps** max upload speed
Unlimited monthly data

\$99.95/month +GST on 2 yr. term

New Customer Installation fee: \$299.95 +GST
Wi-Fi Router included

Existing Customers may require upgraded
equipment and costs

Wi-fibre 250 - Limited Availability



up to **250 Mbps** max download speed
up to **100 Mbps** max upload speed
Unlimited monthly data

\$139.95/month +GST on 2 yr. term

New Customer Installation fee: \$299.95 +GST
Wi-Fi Router included

Existing Customers may require upgraded
equipment and costs

Current Business Internet Packages:



Business 50

up to **50 Mbps** max download speed
up to **50 Mbps** max upload speed

Unlimited monthly data
1 Static Public IP address

\$99.95/month on 2 yr. term

Installation fee: \$299.95 +GST
Wi-Fi Router included



Business 100

up to **100 Mbps** max download speed
up to **100 Mbps** max upload speed

Unlimited monthly data
1 Static Public IP address

\$119.95/month on 2 yr. term

Installation fee: \$299.95 +GST
Wi-Fi Router included

Internet Package notes and forward-looking service capability statement:

Wi-fibre can waive certain fees and equipment charges, if required, to encourage uptake of services in areas, or when it makes business sense. We try our best to stay humble, without greed, and are focused on long term sustainability with the ability to ensure the needed maintenance and technological evolutions can take place.

Though not publicly listed on our website, Wi-fibre has the ability to offer 500 Mbps+ internet connections and is looking at Claresholm as an optimal area, due to density and size, to deploy, test, then offer, this technology.

Wi-fibre has also started the process of looking into becoming a hybrid provider that can also manage, construct, and deploy FTTP (Fiber to the Premises) projects. This ability will allow Wi-fibre to run financial business case analysis for the potential construction of fibre to the home deployments and offerings along with the potential construction of transport fibre legs deep into rural areas from our initial launch in Claresholm. This fibre potential for Claresholm and beyond will be evaluated, in time, through some emerging strategic partnerships once a base of revenue is secured through subscribers in the Town of Claresholm.

Technology being deployed:

5 & 6 Ghz. frequency fourth generation wireless 802.11ax radio hardware as well as 60 Ghz. wireless technology from popular brands like Cambium, Siklu, and Ubiquiti, which can deliver multiple Gbps of reliable connectivity and are all connected to fibre fed backbone services.



Water Tower colocation request and timelines:

Wi-fibre appreciates the Town of Claresholm Administration and Council consideration with allowing us to potentially secure a humble, but strategic location, in the Town of Claresholm. This consideration will allow us to start enacting our long-term vision for the area.

This small act of kindness for a location to start expanding into our neighbouring Town and MD will never be taken for granted and we will do our best to ensure we give back to the community we are so graciously enabled to serve by you.

Wi-fibre has already investigated back bone capacity and capabilities for the location to start our distribution to clients from. Currently this investigation and possibility looks positive and possible. We are also looking into contingency plans to enact if our current capacity investigation and securement of capacity fails.

A copy of an access agreement has been provided to Administration for review and endorsement. We thank the Town Administration and Council for considering this approach.

If the colocation location at the water tower is secured, and capacity need is secured, Wi-fibre hopes to start offering services in the Town of Claresholm before the end of 2025.

Conclusion:

In summary, the partnership between Wi-fibre, Claresholm, and the MD of Willow Creek marks an important milestone in expanding reliable, high-speed internet services to rural communities. Drawing on fifteen years of local expertise and a commitment to neighborly service, Wi-fibre is well-positioned to deliver scalable connectivity solutions and positively impact area residents and businesses.

This collaborative approach sets the stage for mutual growth and ongoing success, ensuring that Claresholm and surrounding regions will benefit from enhanced digital infrastructure now and into the future, and could all start at the Towns Water Tower.